# Affiliate Union Office Discounts & Services

UNION SAVINGS

## What's Inside

Solidarity Savings Program Union Management Software Office Supplies Union Made Promotional Materials Shipping Solutions Commercial Insurance

Union Savings is Canada's only not-for-profit, union run, members' benefit program

## From our Board of Directors

Dear Sisters and Brothers,

Union Savings is committed to not only bringing great savings to union members, but also to providing resources and cost-saving services directly to our affiliates.

Union Savings' affiliates can benefit from programs created specifically for labour union offices. Programs include shipping solutions, office supplies, union management software, union made promotional products, commercial insurance and our brand new Solidarity Savings program.

Kindly let us know if you have interest in any of our union office programs and we will work with you to accommodate your union's unique needs.

We look forward to working with you.

In solidarity,

K.M. Reptuck

Ken Deptuck Chairperson

### <u>Contact</u>

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## Features

Pooled High Interest Savings Account

Interest rates based on collective balance

Competitive rates for large and small unions

Risk protection with prime linked account

3 year guaranteed pricing

No hidden fees

Online banking

**Monthly Statements** 

Daily access to balances

Dedicated account managers

Canada wide community based investment

Labour focused values



## Solidarity Savings Program Align your investments with your values

Solidarity Savings is a pooled high interest savings account program for Labour unions across Canada. Labour unions get higher interest rates by pooling their savings and also make a difference by investing in issues important to their communities. The program was created by Union Savings and Vancity Community Investment Bank (VCIB) and is the first of it's kind in Canada.

How it works

- Labour unions open a Solidarity Savings account with VCIB.
- As the collective balance increases, so does the collective interest rate\*. The more unions that participate, the greater the benefit.
- Labour unions have full daily access to their account and can move funds in and out of their account.

| PRIME | CLIENT                           |
|-------|----------------------------------|
| LESS  | RETURN                           |
|       | 0.50%<br>0.65%                   |
|       | 0.75%<br>0.85%                   |
|       | 1.95%<br>1.80%<br>1.70%<br>1.60% |

CLIENT RETURN = PRIME - PRIME LESS PRIME AS OF NOVEMBER 5, 2020 - 2.45% To provide confidence for long-term planning, VCIB is guaranteeing this PRIME LESS pricing for a confirmed three years.

#### About Vancity Community Investment Bank (VCIB)

VCIB is a values-driven bank on a mission to finance a greater tomorrow. We are an Ontario-based schedule 1 federally chartered bank, and a subsidiary of Vancouver City Savings Credit Union (Vancity). We are the only Canadian bank exclusively focused on financing organizations that drive change and we use our clients' deposits to fund loans that support transformational work in the community including affordable housing and clean energy projects.







Sentinel Union management

## Sentinel Union Management Software

Sentinel is a web app that allows you to simplify union management by providing a single place to track and keep member records, grievances, committee meetings, and much more!

- Improves service to members
- ✓ Saves money and boosts efficiency
- ✓ Enhances management of grievances and health and safety records
- Centralizes data and information
- ✓ Gives complete control over the permissions of each user
- Web app accessible from anywhere

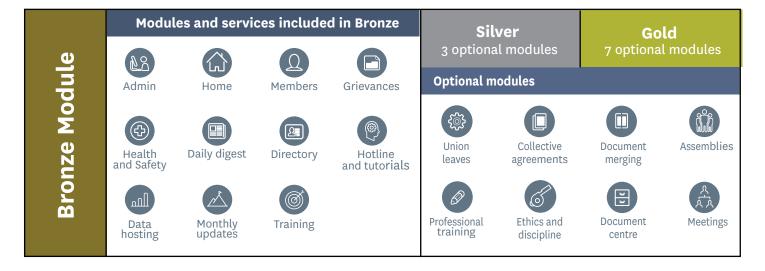
NEW OFFER - Special pricing for locals with less than 150 members

## Union Savings Affiliates Get 15% OFF

Manage Member Data, Grievances, Emails To Members & Union Documents

In A Single Place.

Choose the module that best suits your union's specific needs:





## Hamster Office Supplies

Save your union money with Hamster!

We are proud to offer Union Savings Affiliates substantial savings on office supplies, office furniture and decor, maintenance and janitorial supplies, home office supplies and much more.



Here's how much you can save:

| ltem                         | Quantity    | Staples<br>Price | Hamster<br>Price | Discount | Up to             |
|------------------------------|-------------|------------------|------------------|----------|-------------------|
| Copy Paper - 8.5X11          | 2500 sheets | \$58.99          | \$44.99          | 23%      | 70% off<br>on all |
| 3M Ergonomic Laptop<br>Riser | 1           | \$59.99          | \$43.99          | 27%      | of your           |
| Mesh Backrest                | 1           | \$56.99          | \$36.49          | 35%      | office            |
| Staples                      | 10,000      | \$3.49           | \$1.20           | 65%      | needs.            |

\*Prices are subject to change.



## Laptops, Tablets & More

Union Savings Affiliates also have access to discounts on laptops, tablets, mobile phones and more through our Preferred Pricing Partnerships. Perfect for the office or home office!



## <u>Universal Promotions Union Made</u> <u>Promotional Products</u>



Hosted by Universal Promotions, buyunionmade.com is the most complete database of Union-made promotional products in the market. All products are Union-made in the U.S.A. or Canada.





Located in Montreal and 100% unionised, you can feel confident that you will find the union-made promotional products you are looking for.

Universal Promotions has been serving labour unions in Canada for over 30 years. In addition to offering more than one million promotional products choices, they specialize in Canadian Unionmade promotional products.





We know how difficult it can be to source truly authentic Union-made products in an industry where 99% of the products come from offshore. That's why we have partnered with Universal Promotions.



## WHY BUYING UNION-MADE MATTERS

It makes a huge difference! It helps create and maintain our manufacturing jobs and especially for the future generations. It strengthens our communities and it's better for the environment. It promotes our own independence. It guarantees quality. It stimulates our economy and helps to reduce the deficit. **Buy Union-made... because it matters!** 





## eShipper Shipping Solutions

eShipper is Union Savings' integrated shipping solution. Union Savings affiliates get preferential rates with Purolator, UPS and Canpar and get instant access to multiple online quotes. Our Union Savings member rates are second-to-none and are only available to labour unions.

## Click. Ship. Save.



Competitive Rates from world trusted carriers

Real-time tracking of shipments



International and Domestic shipping



In-house customer service

| From      | То       | Service | Dimensions | Weight | Market<br>Price | eShipper | Discount    |
|-----------|----------|---------|------------|--------|-----------------|----------|-------------|
| Toronto   | Ottawa   | Express | 12X18X3.5  | 4lbs   | \$46            | \$17     | 63%         |
| Vancouver | Edmonton | Express | 12X18X3.5  | 5lbs   | \$54            | \$26     | <b>52</b> % |
| Halifax   | Toronto  | Express | 5X5X5      | 2lbs   | \$68            | \$28     | 59%         |
| Montreal  | Quebec   | Ground  | 12X12X8    | 10lbs  | \$21            | \$17     | 20%         |

\*Rates are subject to change.

## BFL Commercial Insurance

With BFL Canada, Union Savings Affiliates can now access preferred rates and customized commercial insurance solutions to cover specific risk and exposures.

#### What if our insurance isn't up for renewal ?

If your insurance isn't up for renewal, BFL would be happy to arrange a free, no commitment gap analysis and audit of your current policy.

How do I know if I have the right coverage for my Union? If you are not sure what coverage your union needs, BFL can do an assessment to recommend the best type of coverage for your union.

#### Solutions Include:



Commercial Automobile

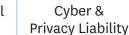


Property

Directors & Officers Liability



General





| Ω         |  |
|-----------|--|
| Liability |  |

Special Event Liability



## HOW YOUR MEMBERS SAVE

#### Auto

Car Rentals St. Albert Dodge Thule - Car Accessories

#### Electronics

Brother Brüush DELL Escali JBL Lenovo LG Marshall Samsung

#### Entertainment

Aurora Winter Festival **Budweiser Stage** Calypso Waterpark Canada Golf Card Canada's Wonderland Canadian National Exhibit **Disney Theme Parks** Great Wolf Lodge Hockey Hall of Fame La Ronde Maritime Fun Group PEI **Medieval Times** Playland at the PNE **Ripley's Aquarium Royal Ontario Museum Sports Tickets** The Second City **Tribute Community Theatre Universal Studios USA Entertainment USA Theme Parks** USA Ski n' Stay **USA Sports Tickets** Wet'N Wild Waterpark

#### Financial

| Credit Cards             |
|--------------------------|
| Mortgages                |
| Real Estate Savings      |
| Vancity Personal Banking |
| Vancity Mortgages        |

#### Insurance

| Accident Insurance         |  |
|----------------------------|--|
| Critical Illness Insurance |  |
| Home & Auto Insurance      |  |
| Travel Insurance           |  |

PREFERRED RATES\* PREFERRED PRICING\* 20% OFF

10% OFF 20% OFF 5% OFF 25% OFF 15% OFF UP TO 50% OFF 10% OFF UP TO 15% OFF

**UP TO 15% OFF UP TO \$40 OFF\*** 15% OFF \$20 OFF 30% OFF\* UP TO 30% OFF **UP TO 30% OFF\* UP TO 20% OFF\*** 20% OFF **UP TO 45% OFF** 10% OFF **UP TO 35% OFF** \$5 OFF UP TO 20% OFF **UP TO 15% OFF UP TO 30% OFF** 20% OFF\* UP TO 20% OFF **UP TO 30% OFF\* UP TO 30% OFF\* UP TO 30% OFF\* UP TO 40% OFF\*** UP TO 40% OFF\* **UP TO 35% OFF\*** 

PREFERRED RATES\* PREFERRED RATES\* PREFERRED RATES\* PREFERRED RATES\* PREFERRED RATES\*

PREFERRED RATES\* PREFERRED RATES\* PREFERRED RATES\* PREFERRED RATES\*

#### Home

DAVIDsTea Dulux Paint Indigo Keurig Meyer Cookware Minimal Prana Vitamix

#### Fashion

Ardene adidas Atlantic Safety Wear Bentley Briggs & Riley **Eyeglasses Showroom Globo Shoes** Hunter Kenneth Cole Penningtons **PK Beans** Mark's/L' Equipeur Reebok Reitman's Suzy Shier Swarovski Thomas Sabo

#### Services

1800 flowers Canada H&R Block Mayflower Movers TurboTax

#### Travel

Contiki Hotels Parkn'Fly Park2Go Urban Adventures

#### Wellness

Amerispa CPAP Machines Canada Biotherm Bixi Kiehl's Lancôme La Roche-Posay NYX Canada Rapala Shu Uemera Urban Decay Vichy Yves St Laurent Beauty 10% OFF 25% OFF\* \$5 OFF \$50 15% OFF UP TO 20% OFF\* 15% OFF 5% OFF\* 20% OFF\*

10% OFF UP TO 25% OFF\* 15% OFF 15% OFF\* 25% OFF **GET 35% OFF\*** 15% OFF \$75\* 15% OFF 15% OFF 15% OFF\* 15% OFF 10% OFF\* UP TO 25% OFF\* \$15 OFF \$75\* \$10 OFF \$100\* 20% OFF 35% OFF

20% OFF UP TO 25% OFF PREFERRED RATES\* UP TO 25% OFF

\$150 OFF\* PREFERRED RATES\* UP TO 40% OFF 20% OFF 15% OFF

10% OFF 10% OFF 15% OFF 15% OFF 10% OFF\* UP TO 15% OFF 20% OFF 20% OFF 15% OFF 15% OFF 10% OFF 20% OFF\*

UPDATED NOVEMBER 2020

\* Some exclusions and conditions apply. Programs and discounts subject to change, visit **www.unionsavings.ca** for full listing of discounts.