

Affiliate Union Office Discounts & Services



UNION SAVINGS



What's Inside

Solidarity Savings Program
Union Management Software
Office Supplies

Union Made Promotional Materials
Shipping Solutions
Commercial Insurance

Union Savings is Canada's only not-for-profit, union run, members' benefit program

From our Board of Directors

Dear Sisters and Brothers,

Union Savings is committed to not only bringing great savings to union members, but also to providing resources and cost-saving services directly to our affiliates.

Union Savings' affiliates can benefit from programs created specifically for labour union offices. Programs include shipping solutions, office supplies, union management software, union made promotional products, commercial insurance and our brand new Solidarity Savings program.

Kindly let us know if you have interest in any of our union office programs and we will work with you to accommodate your union's unique needs.

We look forward to working with you.

In solidarity,



Ken Deptuck
Chairperson

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Features

Pooled High Interest Savings Account

Interest rates based on collective balance

Competitive rates for large and small unions

Risk protection with prime linked account

3 year guaranteed pricing

No hidden fees

Online banking

Monthly Statements

Daily access to balances

Dedicated account managers

Canada wide community based investment

Labour focused values

Vancity Community Investment Bank™

Solidarity Savings Program

Align your investments with your values

Solidarity Savings is a pooled high interest savings account program for Labour unions across Canada. Labour unions get higher interest rates by pooling their savings and also make a difference by investing in issues important to their communities. The program was created by Union Savings and Vancity Community Investment Bank (VCIB) and is the first of its kind in Canada.

How it works

- Labour unions open a Solidarity Savings account with VCIB.
- As the collective balance increases, so does the collective interest rate*. **The more unions that participate, the greater the benefit.**
- Labour unions have full daily access to their account and can move funds in and out of their account.

*INTEREST RATES

TIER BASED ON AGGREGATE PROGRAM ACCOUNT BALANCES	PRIME LESS	CLIENT RETURN
\$0 TO \$999,999	1.95%	0.50%
\$1,000,000 TO \$4,999,999	1.80%	0.65%
\$5,000,000 TO \$9,999,999	1.70%	0.75%
\$10,000,000 TO \$20,000,000	1.60%	0.85%

CLIENT RETURN = PRIME - PRIME LESS

PRIME AS OF NOVEMBER 5, 2020 - 2.45%

To provide confidence for long-term planning, VCIB is guaranteeing this PRIME LESS pricing for a confirmed three years.

About Vancity Community Investment Bank (VCIB)

VCIB is a values-driven bank on a mission to finance a greater tomorrow. We are an Ontario-based schedule 1 federally chartered bank, and a subsidiary of Vancouver City Savings Credit Union (Vancity). We are the only Canadian bank exclusively focused on financing organizations that drive change and we use our clients' deposits to fund loans that support transformational work in the community including affordable housing and clean energy projects.



Sentinel
Union management

Sentinel Union Management Software

Sentinel is a web app that allows you to simplify union management by providing a single place to track and keep member records, grievances, committee meetings, and much more!

- ✓ Improves service to members
- ✓ Saves money and boosts efficiency
- ✓ Enhances management of grievances and health and safety records
- ✓ Centralizes data and information
- ✓ Gives complete control over the permissions of each user
- ✓ Web app - accessible from anywhere




















NEW OFFER - Special pricing for locals with less than 150 members

**Union Savings
Affiliates Get
15% OFF**

Manage Member
Data, Grievances,
Emails To Members
& Union Documents

In A Single Place.

Choose the module that best suits your union's specific needs:

Bronze Module	Modules and services included in Bronze				Silver 3 optional modules		Gold 7 optional modules	
	 Admin	 Home	 Members	 Grievances	Optional modules			
	 Health and Safety	 Daily digest	 Directory	 Hotline and tutorials				
	 Data hosting	 Monthly updates	 Training		 Union leaves	 Collective agreements	 Document merging	 Assemblies
					 Professional training	 Ethics and discipline	 Document centre	 Meetings



Hamster Office Supplies

Save your union money with Hamster!

We are proud to offer Union Savings Affiliates substantial savings on office supplies, office furniture and decor, maintenance and janitorial supplies, home office supplies and much more.



Here's how much you can save:

Item	Quantity	Staples Price	Hamster Price	Discount
Copy Paper - 8.5X11	2500 sheets	\$58.99	\$44.99	23%
3M Ergonomic Laptop Riser	1	\$59.99	\$43.99	27%
Mesh Backrest	1	\$56.99	\$36.49	35%
Staples	10,000	\$3.49	\$1.20	65%

Up to
70% off
on all
of your
office
needs.

*Prices are subject to change.



Laptops, Tablets & More

Union Savings Affiliates also have access to discounts on laptops, tablets, mobile phones and more through our Preferred Pricing Partnerships. Perfect for the office or home office!



Universal Promotions Union Made Promotional Products



Hosted by Universal Promotions, buyunionmade.com is the most complete database of Union-made promotional products in the market. All products are Union-made in the U.S.A. or Canada.



Located in Montreal and 100% unionised, you can feel confident that you will find the union-made promotional products you are looking for.

Universal Promotions has been serving labour unions in Canada for over 30 years. In addition to offering more than one million promotional products choices, they specialize in Canadian Union-made promotional products.



We know how difficult it can be to source truly authentic Union-made products in an industry where 99% of the products come from offshore. That's why we have partnered with Universal Promotions.



WHY BUYING UNION-MADE MATTERS

It makes a huge difference! It helps create and maintain our manufacturing jobs and especially for the future generations. It strengthens our communities and it's better for the environment. It promotes our own independence. It guarantees quality. It stimulates our economy and helps to reduce the deficit. **Buy Union-made... because it matters!**





Click. Ship. Save.



Competitive Rates
from world trusted
carriers



Real-time tracking
of shipments



International and
Domestic shipping



In-house customer
service

eShipper Shipping Solutions

eShipper is Union Savings' integrated shipping solution. Union Savings affiliates get preferential rates with Purolator, UPS and Canpar and get instant access to multiple online quotes. Our Union Savings member rates are second-to-none and are only available to labour unions.

From	To	Service	Dimensions	Weight	Market Price	eShipper	Discount
Toronto	Ottawa	Express	12X18X3.5	4lbs	\$46	\$17	63%
Vancouver	Edmonton	Express	12X18X3.5	5lbs	\$54	\$26	52%
Halifax	Toronto	Express	5X5X5	2lbs	\$68	\$28	59%
Montreal	Quebec	Ground	12X12X8	10lbs	\$21	\$17	20%

*Rates are subject to change.

BFL Commercial Insurance

With BFL Canada, Union Savings Affiliates can now access preferred rates and customized commercial insurance solutions to cover specific risk and exposures.

What if our insurance isn't up for renewal ?

If your insurance isn't up for renewal, BFL would be happy to arrange a free, no commitment gap analysis and audit of your current policy.

How do I know if I have the right coverage for my Union?

If you are not sure what coverage your union needs, BFL can do an assessment to recommend the best type of coverage for your union.

Solutions Include:



Commercial
Automobile



Commercial
Property



Directors &
Officers Liability



Commercial
General



Cyber &
Privacy Liability



Liability



Special Event
Liability





HOW YOUR MEMBERS SAVE

Auto

Car Rentals	PREFERRED RATES*
St. Albert Dodge	PREFERRED PRICING*
Thule - Car Accessories	20% OFF

Electronics

Brother	10% OFF
Brüsh	20% OFF*
DELL	5% OFF
Escali	25% OFF
JBL	15% OFF
Lenovo	UP TO 50% OFF
LG	10% OFF
Marshall	15% OFF
Samsung	UP TO 15% OFF

Entertainment

Aurora Winter Festival	UP TO 15% OFF
Budweiser Stage	UP TO \$40 OFF*
Calypso Waterpark	15% OFF
Canada Golf Card	\$20 OFF
Canada's Wonderland	30% OFF*
Canadian National Exhibit	UP TO 30% OFF
Disney Theme Parks	UP TO 30% OFF*
Great Wolf Lodge	UP TO 20% OFF*
Hockey Hall of Fame	20% OFF
La Ronde	UP TO 45% OFF
Maritime Fun Group PEI	10% OFF
Medieval Times	UP TO 35% OFF
Playland at the PNE	\$5 OFF
Ripley's Aquarium	UP TO 20% OFF
Royal Ontario Museum	UP TO 15% OFF
Sports Tickets	UP TO 30% OFF
The Second City	20% OFF*
Tribute Community Theatre	UP TO 20% OFF
Universal Studios	UP TO 30% OFF*
USA Entertainment	UP TO 30% OFF*
USA Theme Parks	UP TO 30% OFF*
USA Ski n' Stay	UP TO 40% OFF*
USA Sports Tickets	UP TO 40% OFF*
Wet'N Wild Waterpark	UP TO 35% OFF*

Financial

Credit Cards	PREFERRED RATES*
Mortgages	PREFERRED RATES*
Real Estate Savings	PREFERRED RATES*
Vancity Personal Banking	PREFERRED RATES*
Vancity Mortgages	PREFERRED RATES*

Insurance

Accident Insurance	PREFERRED RATES*
Critical Illness Insurance	PREFERRED RATES*
Home & Auto Insurance	PREFERRED RATES*
Travel Insurance	PREFERRED RATES*

Home

DAVIDsTea	10% OFF
Dulux Paint	25% OFF*
Indigo	\$5 OFF \$50
Keurig	15% OFF
Meyer Cookware	UP TO 20% OFF*
Minimal	15% OFF
Prana	5% OFF*
Vitamix	20% OFF*

Fashion

Ardene	10% OFF
adidas	UP TO 25% OFF*
Atlantic Safety Wear	15% OFF
Bentley	15% OFF*
Briggs & Riley	25% OFF
Eyeglasses Showroom	GET 35% OFF*
Globo Shoes	15% OFF \$75*
Hunter	15% OFF
Kenneth Cole	15% OFF
Penningtons	15% OFF*
PK Beans	15% OFF
Mark's/L' Equipeur	10% OFF*
Reebok	UP TO 25% OFF*
Reitman's	\$15 OFF \$75*
Suzy Shier	\$10 OFF \$100*
Swarovski	20% OFF
Thomas Sabo	35% OFF

Services

1800 flowers Canada	20% OFF
H&R Block	UP TO 25% OFF
Mayflower Movers	PREFERRED RATES*
TurboTax	UP TO 25% OFF

Travel

Contiki	\$150 OFF*
Hotels	PREFERRED RATES*
Parkn'Fly	UP TO 40% OFF
Park2Go	20% OFF
Urban Adventures	15% OFF

Wellness

Amerispa	10% OFF
CPAP Machines Canada	10% OFF
Biotherm	15% OFF
Bixi	15% OFF
Kiehl's	10% OFF*
Lancôme	UP TO 15% OFF
La Roche-Posay	10% OFF
NYX Canada	20% OFF
Rapala	20% OFF
Shu Uemera	15% OFF
Urban Decay	10% OFF
Vichy	20% OFF*
Yves St Laurent Beauty	10% OFF*

